MEETING OF THE BOARD OF DIRECTORS
Greater LA Education Foundation
Thursday, November 17, 2022 at 1:30 PM – 3:30 PM
Remote Participation – Zoom Meeting

AGENDA

1. Call to Order

2. Public Comments

3. Review and Approval of Minutes from 8/17/2022 Board of Directors Meeting (Attachment A)

4. President’s Report (Attachment B)
   a. Staffing Announcements
   b. GLA Planning Update
   c. Program Update
   d. Fundraising & Development

5. Board Development
   a. Board Member Resignation
   b. Leadership and Alignment (Attachment C)

6. Finance
   a. Statement of Financial Position (Attachment D)
   b. Budget vs. Actuals (Attachment E)
   c. Projected Cash Flow (Attachment F)
   d. Review and Approval FY23 Budget (Attachment G)
   e. Acceptance of Funds (Attachment H)

7. Other Business
   a. LACOE Update
   b. Board Member Updates

8. Board Meeting Calendar (Attachment I)

9. Adjournment

The full agenda is accessible through the receptionist at the northeast entrance of the above address. Enclosures to the agenda are available for review in the Greater LA Education Foundation office during business hours 8:30 a.m. – 5:00 p.m. Any material related to an item on this Board Agenda distributed to the Greater LA Education Foundation Board of Directors is available for public inspection at Greater LA Education Foundation's office at 9300 Imperial Highway, Downey. Procedures for addressing the Board are available in the Board meeting room and posted on the Greater LA website. To request a disability-related accommodation under the ADA, please contact Kristina Romero at kromero@greaterlaedfund.org least 24 hours in advance.
UNAPPROVED MINUTES
MEETING OF THE BOARD OF DIRECTORS
Greater LA Education Foundation

Wednesday, August 17, 2022

A meeting of the Board of Directors of the Greater Los Angeles Education Foundation (GLA) was held on Wednesday, August 17, 2022, via Zoom video conference.

Present: Gloria Rogers, Candace Bond McKeever, Capri Maddox, David Sanford, Elizabeth Graswich, Debra Duardo
Others Present: Kerry Franco, Kim Traynor, Daisy Esqueda, Kristina Romero, Sam Gelinas, Alex Halpern, Alexandra Roosa, Monica Sanchez

CALL TO ORDER
Candace Bond McKeever called the meeting to order at 2:12 p.m. Candace acknowledged staff and additional guests. She shared that Board Chair, Dr. Monte Perez, was unable to join the meeting, so she would lead as Chair-elect.

COMMUNICATIONS (PUBLIC COMMENTS)
NONE

APPROVAL OF MINUTES
The Board reviewed the meeting minutes for the meeting on May 18, 2022, Attachment A.

Candace requested two changes to the minutes. First, on page 2, correct the spelling of “expanded learning supports”. Second, on page 3, revise last sentence in second paragraph to say, “There's been an influx of dollars to districts for things like expanded learning and enrichment and in the survey, districts shared that they are thrilled to have the support but are still understaffed and feel like they need help accessing and leveraging those dollars and building some of these partnerships.”

It was MOVED to approve the meeting minutes with the recommended changes by Gloria Rogers; SECONDED by David Sanford. All approved; none opposed.

BOARD OFFICER NOMINATIONS AND ELECTIONS
Candace moved on two Board Officer Nominations and Elections. She shared that in January of 2020, Gloria Rogers was re-elected as Board Secretary and was elected as Board Treasurer in October of 2020. Gloria has held both positions for a two-year term. Because Gloria’s term as Secretary ended in January and her Treasurer position will expire in October, the Executive Committee agreed to holding nominations and elections for both officer positions at this board
meeting. Candace reiterated that all officers are eligible to seek reelection and all Directors except the Chair are eligible to seek this position.

Candace opened the floor for nominations for Board Secretary and shared that she would like to nominate Gloria Rogers to renew her position as Board Secretary.

David Sanford seconded the nomination. All in favor; none opposed. Candace welcomed Gloria as the Board Secretary for 2022-24.

Next, Candace opened the floor for nominations for Board Treasurer. Candace nominated Gloria Rogers to renew her position as Board Treasurer.

David Sanford seconded the nomination. All in favor; none opposed. Candace welcomed Gloria as the Board Treasurer for 2022-24 and thanked her for her continued commitment and leadership.

**PRESIDENT’S REPORT**

Candace welcomed Kerry Franco and Sam Gelinas to present the President’s Report.

**REFLECTION**

Kerry shared that she was excited to be at her first board meeting and after being with the Foundation for just over two months.

She welcomed Dr. Monica Sanchez, the new Grants Development Officer at LACOE, whom will be a great partner to the foundation moving forward.

Kerry presented her initial assessment, as requested by the board, and highlighted the amount of work and achievements that have been made through very difficult times, the meaningful support the foundation has been able to provide to LACOE, and her goal to grow that support. Kerry shared three major areas that the foundation will focus on as an organization, one being program alignment and looking at all the different programs and initiatives that the foundation has and the future direction of them. Two, the foundation will also look at its fiscal management and the financial health of the organization, which will include the development of a fundraising strategy. Three, the foundation will focus on strengthening its marketing and communication efforts to grow its outreach and position itself as an ambassador for LACOE and a premier nonprofit organization.

Lastly, Kerry shared that the foundation team kicked off a strategic planning process and will have an update for the board by fall.

**PROGRAM UPDATE**
Sam presented the foundation program update, Attachment B. The presentation included updates on the LA Community Impact Hub, district networks, Community Schools expansion, a partnership with the English Learner Workforce Investment Network, the impact of the 2022 Teachers of the Year Equitable Innovation Grants, original research and publications, and expanded learning supports for districts.

Sam also shared that GLA will be a proud sponsor of the LACOE Wellbeing Fest, Teachers of the Year Awards Luncheon, and the Superintendents’ Collaborative, and is a part of the planning process for an event with the Century Foundation on advancing diversity in LA County.

David provided an update on the CBO selection for the LA Community Impact Hub and shared that the group is weighing several different factors, including geographic location and available professional partners in the area to support career exploration.

FINANCE
Candace invited Board Treasurer, Gloria Rogers, to provide a finance update.

BUDGET VS ACTUALS
Gloria presented the Budget vs. Actuals, Attachment D, and shared that GLA ended FY22 with a favorable budget variance overall, which is attributed to a few specific items, including Philanthropic revenue, payroll expenses being under budget through FY22 due to delayed onboarding of a new position plus a staff transition in November, program contract services running under budget, and a favorable variance in Miscellaneous expense.

PROJECTED CASH FLOW
Gloria presented Attachment E, Projected Cash Flow, and shared that GLA is starting out FY23 with a $4.5M cash balance which is related to the large increase in restricted contributions in FY22. She shared that there will be a spend-down of some of the restricted funds in FY23 as GLA transitions from project planning and development to project implementation.

Gloria further explained that GLA’s two biggest cost drivers will be the LA Community Impact Hub and the expansion of Community Schools. She explained that GLA will act as the granting agency which means the majority of the costs for program operation and funding will flow through our books. The program will braid private funding from Best Buy with at least $2M in funding provided through the ARP. She went on to share that spending will begin on the Community Schools project after it launches this fall, which will two new positions and supporting communication and data analysis and regional conventions.

Lastly, Gloria shared that The FY23 budget preparation is in progress and will be presented at the November board meeting for approval.

ACCEPTANCE OF FUNDS
Candace followed with a request to approve the Acceptance of Funds for the period of July 1, 2021 through June 30, 2022. It was MOVED to approve the Acceptance of Funds by Dr. Debra Duardo; SECONDED by Capri Maddox. All in favor; none opposed.

REVISIONS TO AUTHORIZED SIGNERS FOR CHECKS AND CONTRACTS
Candace transitioned to the next agenda item—revising GLA’s authorized signers for checks and contracts.

Candace reminded the board that, at the May board meeting, the board approved to update the resolution and the list of authorized signers to ensure that the organization had some additional internal capacity to operationalize and activate on necessary expenses. The May resolution added the Chief Financial Officer as an additional signer to the current list.

She shared that the board would now revisit the resolution to make sure that it aligns with the current leadership of the organization. Candace directed the group to Attachment G and explained that it adds Kerry Franco as the President and Chief Deputy of Strategic Partnerships and Innovation to the list of authorized signers and keeps Sam Gelinas on as a signer as the Chief Officer of Development and External Relations.

She went on to explain that the amended resolution, Attachment G, will maintain that (a) only one Authorized Signer is needed to approve transactions of less than $5,000 and (b) for transactions of $5,000 or more, two signers are required and can be the Board Chair, Board Treasurer, Board Secretary, and President and Chief Deputy of Strategic Partnerships and Innovation.

The Executive Committee discussed amending the resolution and had agreed that it would help ensure operations run smoothly.

Candace opened the floor for discussion.

Candace asked for a motion to approve the Resolution for Authorized Signers for Checks and Agreements. It was MOVED to approve the Resolution for Authorized Signers for Checks and Agreements by Gloria Rogers; SECONDED by Liz Graswich. All in approved; none opposed.

OTHER BUSINESS
LACOE UPDATE
Dr. Duardo provided an update on LACOE initiatives and shared the following:
- LACOE is hosting its first Wellbeing Fest in August
- LACOE will be surveying districts to find out exactly what their needs are and how LACOE can support
- LACOE is continuing to provide districts with COVID support by providing helpful guideline updates and health orders for educators
• LACOE is currently going through a strategic planning process and prioritizing equity
• Through Community Schools, LACOE is developing more partnerships in areas where the students and families need the most support
• LACOE is being intentional about looking out for the wellbeing of educators and offering free mental health services to anyone working in education in LA County

BOARD MEMBER UPDATES
Capri Maddox reminded the group about the available resources through the City of LA for research that may be used to support LACOE’s efforts. She also shared that the city will be giving out $8.5M to community-based organizations through a participatory budget process.

Dr. Monica Sanchez introduced herself as the new Grants Development Officer at LACOE.

BOARD MEETING CALENDAR
Candace shared that the Board would reconvene on Thursday, November 17th at 1:30 p.m. The location of the meeting will be determined as the date approaches and in accordance with LA County’s COVID-19 regulations but will likely be remote.

ADJOURNMENT
It was MOVED to adjourn at 3:30 PM by Debra Duardo; SECONDED by Gloria Rogers. All in favor; none opposed.
PRESIDENT’S REPORT
November 17, 2022
As the Partnerships Specialist, Jessica will provide critical support and essential leadership in building and managing relationships between LA County school districts and external organizations that can provide expanded learning opportunities for students.

Goals for GLA over the next two years include:
1. Expanding summer learning opportunities
2. Expanding school year enrichment and expanded earning opportunities
3. Streamlining, improving, and tracking partnership development efforts for districts
GLA PLANNING UPDATE

Goal: GLA will be known as the premiere philanthropic partner of LACOE and the school districts served throughout the county.

Define, Plan, and Implement Three Distinct Programs and Services:
1. Current programming areas of focus
2. Support for LACOE through scholarship, event sponsorship, and special projects
3. Deepen relationships and services to provide to districts, especially those without extended philanthropic support.

Strengthen Financial Management & Planning:
1. Build sound financial management practices such as budget planning
2. Formalize a fiscal sponsorship program
3. Develop a grants management program
4. Engage in strategic fundraising

Support Organizational Development:
1. Enhance the roles and responsibilities of GLA staff and the Board of Directors
2. Cultivate marketing and communication
3. Increase outreach
PROGRAM UPDATE
LA COMMUNITY IMPACT HUB

• Selecting 6 priority locations for initial expansion of Teen Tech Centers
  • 3 community partners selected through first RFP
    • Watts Labor Community Action Committee
    • Weingart YMCA
    • Boys and Girls Club of the Antelope Valley
  • Next partners will be from Sylmar/Pacoima and Long Beach/Lynwood and will be chosen first week of December
  • Camp Kilpatrick with LACOE and Probation
• Grant agreements for the first three partners have been issued!
LA COLLEGE ACCELERATOR NETWORK

• Kicked off Year 2 of LA-CAN focused on implementation support and technical assistance to unlock available state funding for dual enrollment programs.

• Developed a brief to spark ideas for district leaders and educators as they seek to expand equitable access and success in dual enrollment programs.

• Engaging a group of “Architects” to provide strategic guidance on developing a toolkit on strengthening and creating equitable dual enrollment programs and partnerships across the region.
EQUITABLE INNOVATION GRANTS

• Launched the 2023 Teachers of the Year Equitable Innovation Grant program to award $75K in grants to LA County educators to support projects, programs, and services.

• Grantees will be selected and notified in February 2023.

• In 2022, GLA was able to sponsor 41 educator projects to reach over 21,000 LA County students across 22 different districts!
ORIGINAL RESEARCH

• Working with LACOE Multilingual Academic Support Unit and Education First to conduct research on the critical roles SEL and identity formation play in supporting multilingual students’ learning, growth, and development.
  • Interviews with educational partners and field experts
  • Focus Groups with Multilingual students (long-term English Learners and new arrivals) and Educators that support ML students at school
  • Bright spots and pertinent work happening in LA County and statewide
In September, GLA was a proud sponsor of the 2022-23 Los Angeles County Teachers of the Year Awards banquet, alongside CCU, Annenberg Learner, Pacific Oaks College, the LA84 Foundation, Arizona State University, Rams and Chargers.

In October, GLA was thrilled to join and sponsor the 2022 Superintendents' Professional Collaborative at the J. Paul Getty Museum.

Earlier this month, GLA worked alongside the Century Foundation's Bridges Collaborative, LAUSD, and other regional partners to plan an in-person conference focused on racial, ethnic, and economic segregation and inclusion challenges facing LA County today.
## FUNDRAISING & DEVELOPMENT

### AWARDED

<table>
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<tr>
<th>Foundation</th>
<th>Amount</th>
<th>Purpose</th>
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<tbody>
<tr>
<td>Sobrato Family Foundation</td>
<td>$300,000</td>
<td>Regional MLL research</td>
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<tr>
<td>California Credit Union</td>
<td>$82,500</td>
<td>Founding partner of LACOE Signature Fund</td>
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### SUBMITTED PROPOSALS

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<tr>
<th>Foundation</th>
<th>Amount</th>
<th>Description</th>
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</thead>
<tbody>
<tr>
<td>Pritzker Family Foundation</td>
<td>$1,630,944</td>
<td>Improving Mandated Reporter Training in LA County</td>
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<tr>
<td>Wallace Foundation</td>
<td>$200,000</td>
<td>LA Community Impact Hub</td>
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<tr>
<td>Chuck Lorre Foundation</td>
<td>$50,000</td>
<td>TOY Grants, Community Schools, Expanded Learning Opportunities</td>
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### UPCOMING OPPORTUNITIES

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<th>Foundation</th>
<th>Amount</th>
<th>Description</th>
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<tbody>
<tr>
<td>W.M. Keck Foundation</td>
<td>$500K - $1M</td>
<td>3 initiatives submitted for consideration</td>
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Giving Tuesday, November 29th

- Teachers of the Year Equitable Innovation Grant Program
- LACOE Signature Fund (The Fund)
- LACOE Legacy Programs
BYLAWS

OF THE

Greater Los Angeles Education Foundation

ARTICLE I

Name

The name of this corporation is Greater Los Angeles Education Foundation, herein after referred to as Corporation.

ARTICLE II

Offices

The Corporation shall have and continuously maintain in the County of Los Angeles, State of California, a principal office for the transaction of the corporation’s business.

ARTICLE III

Corporate Status

This Corporation is a nonprofit public benefit corporation and is not organized for the private gain of any person. It is organized under the Nonprofit Public Benefit Corporation Law for charitable purposes.

ARTICLE IV

Purposes

This Corporation is organized and operated exclusively for charitable purposes within the meaning of Section 501(c)(3) of the Internal Revenue Code of 1986 as amended (the “Code”), or corresponding section of any future federal tax code. This Corporation is organized, and at all times hereafter, will be operated, exclusively for the benefit of, to perform the functions of, and to carry out the purposes of the Los Angeles County Office of Education. The charitable purposes for which this Corporation is organized are to further the educational purposes of the Los Angeles County Office of Education.

ARTICLE V
Limitations

No substantial part of the activities of this Corporation shall consist of carrying on propaganda, or otherwise attempting to influence legislation, and this Corporation shall not participate in or intervene in any political campaign (including the publishing or distribution of statements) on behalf of, or in opposition to, any candidate for public office.

Notwithstanding any other provision of these articles of incorporation, this Corporation shall not carry on any other activities not permitted to be carried on (i) by a corporation exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code or (ii) by a corporation contributions to which are deductible under Section 170(c)(2) of the Internal Revenue Code.

ARTICLE VI

Irrevocable Dedication of Assets

The property of this Corporation is irrevocably dedicated to the charitable purposes. No part of the net income or assets of this Corporation shall ever inure to the benefit of any of its directors or officers, or to the benefit of any private person, except that this Corporation is authorized and empowered to pay reasonable compensation for services rendered and to make payments and distributions in furtherance of the purposes set forth in Article II hereof.

Upon the dissolution or winding up of this Corporation, its assets remaining after payment, or provision for payment, of all debts and liabilities of this Corporation shall be distributed to the Los Angeles County Office of Education.

ARTICLE VII

Members

This corporation shall have no members within the meaning of section 5056 of the California Nonprofit Corporation Code.

ARTICLE VIII

Directors

Section 1. Definition of Terms. For the purpose of these Bylaws, "Board of Directors" or "Board" refers to the Board of Directors of the Corporation, unless otherwise indicated. "Chair" refers to the Chair of the Board of Directors unless otherwise indicated.

Section 2. General Powers. All the business and affairs of the Corporation shall be managed and controlled by the Board of Directors.
Section 3. Specific Powers. Without prejudice to the General Powers set forth in Section 2 of these bylaws, the Board of Directors shall have the power to:

a. Appoint and remove, at the pleasure of the Board of Directors, all corporate officers, agents, and employees; prescribe powers and duties for them as are consistent with the law, the articles of incorporation, and these bylaws; fix their compensation; and require from them security for faithful service.

b. Borrow money and incur indebtedness on the corporation’s behalf and cause to be executed and delivered for the corporation’s purposes, in the corporate name, promissory notes, bonds, debentures, deeds of trust, mortgages, pledges, hypothecations, and other evidences of debt and securities.

Section 4. Number. The authorized number of Directors shall not be less than three (3) nor more than nine (9) until changed by an amendment of these Bylaws.

Section 5. Selection and Tenure. The Superintendent and Deputy Superintendent of the Los Angeles County Office of Education or a senior administrator at the Los Angeles County Office of Education recommended by the Los Angeles County Superintendent, shall be ex-officio voting Directors. One (1) Director shall be a member of the Los Angeles County Board of Education (“County Board of Education”) appointed by the President of the County Board of Education and shall serve one (1) year and may thereafter have his or her term extended from year to year, as determined by the President of the County Board of Education. All other Directors shall be nominated and appointed by the Board of Directors. The initial Directors shall have one (1), two (2), or three (3) year terms as determined by the Superintendent. All subsequent Directors shall have three (3) year terms.

Section 6. Voting. Each member of the Board of Directors shall have one vote. There shall be no proxy voting permitted for the transaction of any of the business of this corporation.

Section 7. Resignation and Removal. Any Director may resign from the Board at any time by giving written notice to the Chair or the Secretary of the corporation and, unless otherwise specified therein, the acceptance of such resignation shall not be necessary to make it effective. Directors may be removed from office by majority vote of the Board of Directors, subject to the approval of the Superintendent.

Section 8. Compensation of Directors. No Director shall receive any salary or other similar compensation for any services as a Director; however, the Board of Directors may authorize the reimbursement of actual and necessary expenses incurred by individual Directors performing duties as Directors.

Section 9. Inspection by Directors. Each Director shall have the right at any reasonable time to inspect all books, records, and documents of every kind and the physical properties of the corporation for a purpose reasonably related to such person's interest as a Director, provided that
such Director shall not have the right to inspect those books, records or documents made privileged or confidential by law. This inspection must be made by the Director in person, provided that the Director may be accompanied by an agent or attorney, and the right of inspection includes the right to copy and make extracts of documents. Nothing in this section shall affect the right of the Board of Directors to conduct the business of the corporation as set forth in these Bylaws.

ARTICLE IX

Meetings of the Board of Directors

Section 1. Place of Meeting. All meetings of the Board of Directors shall be held at any place within the County of Los Angeles which has been designated from time to time by the Board of Directors. In the absence of such designation, meetings shall be held at the principal office of the Corporation.

Section 2. Annual Meeting. An annual meeting of the Board of Directors shall be held no later than sixty (60) days after the end of the prior fiscal year. Such meeting shall be for the purpose of electing Officers of the corporation, filling vacancies on the Board of Directors caused by the expiration of terms of Directors, and for the transaction of such other business as may come before the meeting.

Section 3. Regular Meetings. Regular meetings of the Board of Directors shall be held upon notice in accordance with Section 5 of this Article IX.

Section 4. Special Meetings. Special meetings of Directors may be called by, or at the direction of, the Chair or by a majority of the voting Directors then in office, to be held at such date, time and place as shall be designated in the notice of meeting. The call and notice of a special meeting shall be delivered at least twenty-four (24) hours prior to any meeting and shall specify the date, time and place of the meeting and the business to be transacted.

Section 5. Notice of Meeting.
(a) Notice of the date, time and place of any meeting of the Board of Directors other than special meetings shall be given at least seven (7) days previous thereto delivered personally or sent by mail, email, telephone, or facsimile to each Director at his or her address email, telephone, or facsimile number, delivered personally, as shown in the records of the corporation. If mailed, such notice shall be deemed to be delivered the next day during which regular mail deliveries are made after the day such notice is deposited in the United States Postal Service in a sealed envelope so addressed, with postage thereon prepaid. If notice be given by facsimile, such notice shall be deemed delivered when the facsimile is transmitted. The business to be transacted at any regular meeting of the Board shall be specified in the notice of any such meeting.

(b) The attendance of a Director at any meeting shall constitute a waiver of notice of such meeting, except where a Director attends a meeting for the express purpose of objecting to the transaction of any business because the meeting is not lawfully called or convened.
Section 6. Open Meetings. The Board of Directors shall conduct its business in public meetings in accordance with the provisions of the Ralph M. Brown Act (California Government Code, Section 54950 et seq.) ("the Brown Act"). However, the Board may hold closed sessions during any meeting to consider those matters that may lawfully be considered in such sessions under Chapter 9 of Part 1 of Division 2 of Title 5 of the Government Code, commencing with Section 54950.

Section 7. Quorum and Manner of Acting. A majority of the number of Directors in office shall constitute a quorum of the Board of Directors for the transaction of business, except to adjourn as provided in Section 8 of this Article IX. Every act or decision done or made by a majority of the Directors present at a meeting at which a quorum is present shall be regarded as the act of the Board of Directors.

Section 8. Adjourned Meetings. A quorum of the Directors may adjourn any Directors’ meeting to meet again at a stated day and hour; provided, however, that in the absence of a quorum, a majority of the Directors present at any Directors’ meeting, either regular or special, may adjourn from time to time until the time fixed by the next regular meeting of the Board of Directors. Notice of the date, time, place and the business to be transacted at such meeting shall be given to any Directors who were not present at the time of the adjournment.

Section 9. Minutes of Meetings and Conduct. Regular minutes of the proceedings of the Board of Directors shall be kept in a book provided for that purpose in hard copy and electronically. The Board of Directors may adopt its own rules of procedure insofar as such rules are not inconsistent with, or in conflict with, these Bylaws, the Articles of Incorporation of the corporation or with the law.

Section 10. Meetings by Telephone or Similar Communication Equipment

Any meeting may be held by conference telephone or communications equipment permitted by California Nonprofit Corporation Law and the Brown Act, as long as all Directors participating in the meeting can communicate with one another and all other requirements of California Nonprofit Corporation Law and the Brown Act are satisfied. All such Directors shall be deemed to be present in person at such meeting.

ARTICLE X

Officers

Section 1. Officers. The Officers of the corporation shall be a Chair, a Secretary, and a Treasurer. The corporation, at the discretion of the Board of Directors, may have additional Officers. Any number of offices may be held by the same person, except that neither the Secretary nor the Treasurer may serve concurrently as the Chair.

Section 2. Election and Term of Office. Initially, the Officers of the Corporation will be appointed by the Incorporator and subsequently will be elected by the Board of Directors at its annual meeting. If the election of Officers shall not be held at such meeting, such election shall
be held as soon thereafter as may conveniently be scheduled. Vacancies may be filled or new
offices created and filled at any meeting of the Board of Directors. Except as provided in the
case of Officers appointed under Section 4 of this Article X herein, each Officer shall hold office
for a term of two (2) years and until his or her successor shall have been elected, unless he or she
shall sooner resign, be removed, or become ineligible to continue to serve in such capacity.
Elected Officers may serve as many successive two (2) year terms as the Board of Directors
deems appropriate.

Section 3. Removal and Resignation. Any Officer elected by the Board of Directors may be
removed from office by the Board of Directors at any meeting at which a quorum is present
whenever, in their judgment, the best interests of the corporation would be served thereby. Any
Officer may resign at any time by giving written notice to the Chair or the Secretary of the
Corporation and unless otherwise specified therein, the acceptance of such resignation shall not
be necessary to make it effective. Any resignation is without prejudice to the rights, if any, of
the corporation under any contract to which the Officer is a party.

Section 4. Vacancies. A vacancy in any office may be filled by the Board of Directors for the
unexpired portion of the term.

Section 5. Chair. The Chair shall be the Chief Executive Officer of the Corporation and shall
have general supervision of the affairs of the corporation and the other Officers. The Chair shall
have such other powers and duties as the Board of Directors may prescribe from time to time.

Section 6. Secretary. In the absence of the Chair the Secretary shall perform the duties of the
Chair. The Secretary shall keep or cause to be kept a book of minutes at the principal office or at
such other place as the Board of Directors may order of all meetings of the Directors with the
time and place of holding, whether regular or special, and if special, how authorized, the notice
thereof given, the names of those present at Directors meetings. The Secretary shall give or
cause to be given notice of all the meetings of the Board of Directors required by these Bylaws
or by law to be given.

Section 7. Treasurer. The Treasurer, subject to the direction of the Chair, shall have charge and
custody of and be responsible for all funds and securities of the corporation; receive and give
receipt for moneys due and payable to the corporation from any source whatsoever; deposit all
such moneys in the name of the corporation in such banks, trust companies, or other depositories
as the Board of Directors shall select, and, in general, perform all the duties incident to the office
of Treasurer. If required by the Board of Directors, the Treasurer shall give a bond for the
faithful discharge of his or her other duties in such sum and with such surety as the Board of
Directors shall determine.

ARTICLE XI

Indemnification of Directors, Officers, and other Agents

BYLAWS (Amended January 13, 2020)
Page 6 of 15
Greater Los Angeles Education Foundation – Bylaws
Section 1. **Right of Indemnity.** To the fullest extent permitted by law, the Corporation shall indemnify its Directors, Officers, employees, and other persons described in Section 5238(a) of the California Corporation Code, including persons formerly occupying any such position, against all expenses, judgments, fines, settlements and other amounts actually and reasonable incurred by them in connection with any “proceeding,” as that term is used in that Section, and including an action by or in the right of the corporation, by reason of the fact that the person is or was a person described in that section. “Expenses,” as used in this Bylaw, shall have the same meaning as in Section 5238(a) of the California Corporations Code.

Section 2. **Approval of Indemnity.** On written request to the Board by any person seeking indemnification under Section 5238(b) or Section 5238(c) of the California Corporations Code, the Board shall promptly determine under Section 5238(e) of the California Corporations Code whether the applicable standard of conduct set forth in Section 5238(b) or Section 5238(c) has been met and, if so, the Board shall authorize indemnification.

Section 3. **Advancement of Expenses.** To the fullest extent permitted by law and except as otherwise determined by the Board in a specific instance, expenses incurred by a person seeking indemnification under these Bylaws in defending any proceeding covered by those Sections shall be advanced by the corporation before final disposition of the proceeding, on receipt by the corporation of an undertaking by or on behalf of that person that the advance will be repaid unless it is ultimately determined that the person is entitled to be indemnified by the corporation for those expenses.

Section 4. **Insurance.** The Corporation shall have the right to purchase and maintain insurance to the full extent permitted by law on behalf of its Officers, Directors, employees, and other agents, against any liability asserted against or incurred by any Officer, Director, employee, or agent in such capacity or arising out of the Officer’s, Director’s, employee’s or agent’s status as such.

**ARTICLE XII**

**Committees**

Section 1. **Committees.** The Board may appoint one or more committees, each consisting of two or more Directors, and delegate to such committees any of the authority of the Board except with respect to:

(a) The filling of vacancies on the Board or on any committee;

(b) The fixing of compensation of the Directors for serving on the Board or on any committee;

(c) The amendment or repeal of Bylaws or of any Board resolution or the adoption of any new Bylaws;

(d) The appointment of other committees of the Board or the members thereof; or
(e) The approval of any self-dealing transaction, as such transactions are defined in Section 5233(a) of the California Nonprofit Public Benefit Corporation Law; or

(f) Action on matters committed by the Bylaws or by Board resolution to another Board Committee.

Any such committee must be created, and the members thereof appointed, by resolution adopted by a majority of the Directors then in office, provided a quorum is present. The Chair of the Board shall appoint the Chairs of all committees from among the members thereof. The Board may appoint, in the same manner, alternate members of any committee who may replace any absent member at any meeting of the committee. The Board shall have the power to prescribe the manner in which proceedings of any such committee shall be conducted. In the absence of any such prescription, such committee shall have the power to prescribe the manner in which its proceedings shall be conducted. Minutes shall be kept of each meeting of each committee.

Section 2. Executive Committee. The Board by resolution shall create an Executive Committee, consisting of no more than three (3) voting members, one of whom shall be the Superintendent or her designee. The other two voting members shall be appointed by the Board. The Executive Committee shall have such powers and duties, not inconsistent with subsection (1) hereof or any existing delegation of powers to a committee of Directors, as may be provided in the resolution creating such committee as initially adopted or as thereafter supplemented or amended by further resolution adopted by similar vote. Additionally, the Executive Committee will have and may exercise when the Board is not in session all Board powers in the management of the Foundation’s business and affairs other than the powers listed in subsection (1) hereof; provided, however, that all actions of the Executive Committee will be presented at the next Board meeting.

Section 3. Governance Committee. The Governance Committee, if created, shall consist of the members of the Executive Committee and such other members as the Board may appoint. The Governance Committee shall meet annually to review the Bylaws, Articles of Incorporation, Committee Charters, and Board governance policies and procedures and present recommended changes to the Board.

Section 4. Board Development Committee. The Board by resolution may create a Board Development Committee. The primary responsibilities of the Board Development Committee are to identify, recruit, and nominate persons to serve as members and officers of the board and to provide development opportunities for board membership. Identification of well-qualified candidates will result from a carefully planned process designed to obtain influential, knowledgeable, and representative leadership from the organization.

Section 5. Grants Committee. The Board by resolution may create a Grants Committee. The Grants Committee will consist of such members as the Board may approve. The Grants Committee will review all requests for Foundation funds over $2,500 and present them to the Board for approval. The Grants Committee will meet a minimum of once a year, and as often as necessary to ensure timely review and approval of the grant requests.
Section 6. **Fund Development Committee.** The Board by resolution may create a Fund Development Committee. A Fund Development Committee may be formed to provide expertise and participate in direct fundraising efforts of the Foundation. This Committee may be comprised of members as the Board may approve.

Section 7. **Finance Committee.** The role of the Finance Committee is the management of funds, including investments and disbursements. Disbursements will be in accordance with predetermined needs and goals established by the Board and approved by the Los Angeles County Superintendent of Schools. The Finance Committee also provides advice and guidance in the management of properties which may from time to time be gifted to Foundation. The Committee analyzes the annual budget as proposed by the President and Chief Deputy of Strategic Partnerships and Innovation and proposes a budget for approval by the Board of Directors. The Deputy Superintendent of Schools or a senior administrator at the Los Angeles County Office of Education recommended by the Los Angeles County Superintendent shall serve on the Finance Committee. The Committee will meet at least quarterly to oversee the financial and investment functions as well as other aspects of the Foundation’s financial performance.

Section 8. **Audit Committee.** In any fiscal year in which the Corporation receives or accrues gross revenues of two million dollars or more (excluding grants from, and contracts for services with, governmental entities for which the governmental entity requires an accounting of the funds received), the Board shall (i) prepare annual financial statements using generally accepted accounting principles that are audited by an independent certified public accountant (“CPA”) in conformity with generally accepted auditing standards; (ii) make the audit available to the Attorney General and to the public on the same basis that the Internal Revenue Service Form 990 is required to be made available; and (iii) appoint an Audit Committee. The Audit Committee shall meet annually to oversee the audit functions of the Foundation.

The Audit Committee shall not include paid or unpaid staff or employees of the Corporation, including, if staff members or employees, the Chair of the Board or chief executive officer or the Treasurer or chief financial officer (if any). If there is a finance committee, members of the finance committee shall constitute less than 50% of the membership of the Audit Committee and the chairperson of the Audit Committee shall not be a member of the finance committee. Subject to the supervision of the Board, the Audit Committee shall:

(a) make recommendations to the Board on the hiring and firing of the CPA;

(b) confer with the CPA to satisfy Audit Committee members that the financial affairs of the Corporation are in order;

(c) approve non-audit services by the CPA and ensure such services conform to standards in the Yellow Book issued by the United States Comptroller General; and

(d) if requested by the Board, negotiate the CPA’s compensation on behalf of the Board.
Section 9. Participation by Non-Directors. A person who is not a Director may be appointed to any Board committee except the Executive Committee; provided, however, that such non-Director will have no right to vote on any question that would create a binding obligation of the Foundation.

Section 10. Removal; Authority of the Board. The Board may remove any member of a committee, other than any committee position occupied ex-officio, or may dissolve such a committee, at any time, with or without cause. Any committee action, including any action by the Executive Committee, is subject to amendment, modification, or repeal at the next annual or regular meeting of the Board.

Section 11. Term. Except for committees for which the Board has, by resolution, adopted different rules, each committee member will continue as such until the Foundation’s next annual meeting, unless the Board removes the member or terminates the Committee. Committee members may serve consecutive terms without limitation.

Section 12. Committee Rules. Each committee may, subject to the Board’s approval, prescribe rules and regulations for the call and conduct of committee meetings and other matters relating to its procedure that are consistent with the Articles, the Bylaws and Board applicable resolutions.

ARTICLE XIII

Contracts, Loans, Checks, Deposits, and Gifts

Section 1. Contracts. The Board of Directors may authorize any Officer or agent of the corporation, in addition to the Officers so authorized by these Bylaws, to enter into any contract or execute and deliver any instrument in the name of and on behalf of the corporation, and such authority may be general or confined to specific instances.

Section 2. Loans. The Board of Directors shall not make any loan of money or property to or guarantee the obligation of any Director or Officer, unless approved by the Attorney General.

Section 3. Borrowing. No loan shall be contracted on behalf of the corporation and no evidence of indebtedness shall be issued in its name unless authorized by a resolution of the Board of Directors.

Section 4. Checks, Drafts, Etc. All checks, drafts, or other orders for payment of money, and all notes or other evidence of indebtedness issued in the name of the corporation shall be signed by such Officer or Officers, agent or agents of the corporation and in such manner as, from time to time, shall be determined by resolution of the Board of Directors.

Section 5. Deposits. All funds of the corporation shall be deposited from time to time to the credit of the corporation in such banks, trust companies, or other depositories as the Board of Directors may select.
Section 6. Gifts. The Board of Directors may at their discretion accept on behalf of the corporation any contribution, gift, bequest, or devise for the general purposes or for any specific purpose of the corporation.

ARTICLE XIV

Conflicts of Interest

Section 1. Duty of Loyalty of Interested Persons; Construction with Article XI. The duty of loyalty requires that a director, manager, principal, officer, or member of a committee with governing board-delegated powers (each, an “Interested Person”), refrain from using his or her position for personal gain, and avoid acting on issues in which his or her personal or financial interests could conflict with the interests of the Corporation.

Nothing in this Article XIV shall be construed to derogate in any way from the absolute duty of loyalty that every Director and Officer owes to the Corporation. Furthermore, nothing in this Article XIV shall be construed to override or amend the provisions of Article XI. All conflicts between the two articles shall be resolved in favor of Article XI.

Section 2. Prohibition against Conflicts of Interest. Conflicts of interest arise from personal relationships or from a financial interest. Conflicts can arise either directly or indirectly. A direct conflict can arise where an Interested Person has a personal or financial interest in any matter involving the Corporation or has a financial or agency relationship (i.e., is a director, officer, manager, partner, associate, trustee or has a similar agency relationship) with an entity involved in a transaction or other business with the Corporation. An indirect conflict can arise where someone related to an Interested Person by business affiliation, or a “Family Member” (spouse, parents-in-law, ancestors, any brothers and sisters, children (whether natural or adopted), grandchildren, great-grandchildren, and spouses of brothers, sisters, children, grandchildren, and great-grandchildren) of the Interested Person has dealings with the Corporation. By way of example, an Interested Person has a financial interest if such person has, directly or indirectly, through business, investment or a Family Member:

(a) an ownership or investment interest in any entity with which the Corporation has a transaction or arrangement;

(b) a compensation arrangement with the Corporation or with any entity or individual with which the Corporation has a transaction or arrangement; or

(c) a potential ownership or investment interest in, or compensation arrangement with, any entity or individual with which the Corporation is negotiating a transaction or arrangement.

Compensation includes direct and indirect remuneration as well as gifts or favors that are not insubstantial.

The Corporation shall not be a party to any transaction:
(a) in which one or more of its Directors or Officers has a material financial interest, or

(b) with any corporation, firm, association, or other entity in which one or more Directors or Officers has a material financial interest.

Activities that May Present a Conflict of Interest. The following is a non-exclusive list of the types of activities that may present a conflict of interest and should be disclosed in accordance with Article XIV.

(a) Adverse Interest. Participation by an Interested Person in decisions or negotiations related to a contract, transaction or other matter between the Corporation and: (i) the Interested Person; (ii) an entity in which the Interested Person or a Family Member of such person has financial interest; or (iii) an entity with which the Interested Person has an agency relationship.

(b) Competing Interests. Competition by an Interested Person, either directly or indirectly, with the Corporation in the purchase or sale of property or property rights, interests, or services, or, in some instances, competition directly for the same donor or external resources.

(c) Use of Resources. Use of the Corporation’s resources (for example, staff, contracts, donor lists, or name) for personal purposes of the Interested Person or a Family Member of such person.

(d) Inside Information. Disclosure or exploitation by an Interested Person of information pertaining to the Corporation’s business for the personal profit or advantage of such person or a Family Member of such person or a person/entity with whom the Interested Person has an agency relationship.

Section 3. Evaluation of Potential Conflict.

(a) After disclosure of all material facts and any follow-up discussion with the Interested Person with a potential conflict of interest, a determination must be made about whether a material financial interest or other kind of actual conflict exists. If the potential conflict is first disclosed during a Board or Committee meeting at which the Interested Person with the potential conflict is in attendance, the Interested Person shall leave the meeting while the determination of whether a conflict of interest exists is either discussed and voted upon or referred to Committee for further consideration. In either event, the decision-making body will evaluate the disclosures by the Interested Person, and will determine on a case-by-case basis whether the disclosed activities constitute an actual conflict of interest. If the disclosure is made outside of the context of a meeting, then the determination of whether a conflict exists will be referred to the Finance Committee for decision and action. Factors the decision-making body may consider when determining whether an actual conflict exists include (i) the proximity of the Interested Person to the decision-making authority of the other entity involved in the transaction, (ii) whether the amount of the financial interest or investment is de minimis relative to the overall financial situation of the Corporation, and (iii) the degree to which the Interested Person might benefit personally if a particular transaction were approved.

(b) Where it is determined that a conflict of interest exists, the decision-making body will recommend an appropriate course of action to protect the interests of the Corporation.
disclosures and the outcome of the deliberation about whether a conflict of interest exists will be recorded in the minutes of the appropriate deliberative meeting.

Section 4. Interlocking Directorates. No contract or other transaction between the Corporation and any corporation, firm or association of which one or more Directors are directors is either void or voidable because such Director(s) are present at the Board or Committee meeting that authorizes, approves or ratifies the contract or transaction, if (i) the material facts as to the transaction and as to such Director’s other directorship are fully disclosed or known to the Board or Committee, and the Board or Committee authorizes, approves or ratifies the contract or transaction in good faith by a vote sufficient without counting the vote of the common Director(s) (subject to the quorum provisions of Article IX); or if (ii) the contract or transaction is just and reasonable as to the Corporation at the time it is authorized, approved or ratified.

Section 5. Disclosure of Conflict of Interest. An Interested Person shall make an appropriate disclosure of all material facts, including the existence of any financial interest, at any time that any actual or potential conflict of interest arises. This disclosure obligation includes instances in which an Interested Person who is a director knows of the potential for a self-dealing transaction as described in Section 4, or a transaction involving common directorship as described in Section 7, related to his or her interests. It also includes instances in which the Interested Person plans not to attend a meeting of the Board or a Board committee with governing board-delegated powers (a “Committee”) at which he or she has reason to believe that the Board or Committee will act regarding a matter about which he or she may have a conflict. Depending on the circumstances, this disclosure may be made to the Chair of the Board or, if the potential conflict of interest first arises in the context of a Board or Committee meeting, the entire Board or the members of the Committee considering the proposed transaction or arrangement that relates to the actual or possible conflict of interest.

In addition, Interested Persons shall, in accordance with Article VI, make an annual disclosure of on-going relationships and interests that may present a conflict of interest.

If an Interested Person becomes aware of any potential conflict of interest, self-dealing or common directorship transaction or other conflict of interest involving another Interested Person, he or she should report it in accordance with the requirements of this Article XIV.

Any Board Director who fails to disclose any financial conflict of interest and thereby puts the Corporation at risk shall not be protected by the indemnification provisions of Article XIV herein. Board Directors shall file their Conflict of Interest statements at the start of their term.

ARTICLE XV

Miscellaneous
Section 1. Fiscal Year. The fiscal year of the corporation shall begin on the first day of July and end on the last day of June in each year unless otherwise determined by resolution of the Board of Directors.

Section 2. Rules. The Board of Directors may adopt, amend, or repeal rules not inconsistent with these Bylaws for the management of the internal affairs of the corporation and the governance of its officers, agents, committees, and employees.

Section 3. Books and Records. The corporation shall keep correct and complete books and records of account and minutes of the proceedings of the Board of Directors and committees. Copies of the minutes of the Board of Directors and of the committees shall be regularly distributed to each member of the Board of Directors.

Section 4. Annual Report. The Board shall cause an annual report to be sent to each Director within 120 days after the close of the Corporation’s fiscal year containing the following information:

(a) The assets and liabilities of the Corporation as of the end of the fiscal year;

(b) The principal changes in assets and liabilities, including trust funds, during the fiscal year;

(c) The revenue or receipts of the Corporation, both unrestricted and restricted to particular purposes, for this fiscal year;

(d) The expenses or disbursements of the Corporation for both general and restricted purposes during the fiscal year;

(e) A statement of any transaction (i) to which the Corporation, its parent, or its subsidiary was a party, (ii) which involved more than $50,000 or which was one of a number of such transactions with the same person involving, in the aggregate, more than $50,000, and (iii) in which either of the following interested persons had a direct or indirect material financial interest (a mere common directorship is not a financial interest):

(1) Any Director or Officer of the Corporation, its parent, or its subsidiary;

(2) Any holder of more than 10% of the voting power of the Corporation, its parent, or its subsidiary.

The statement shall include: (i) a brief description of the transaction; (ii) the names of interested persons involved; (iii) their relationship to the Corporation; (iv) the nature of their interest in the transaction, and; (v) when practicable, the amount of that interest, provided that, in the case of a partnership in which such person is a partner, only the interest of the partnership need be stated.
(f) A brief description of the amounts and circumstances of any loans, guaranties, indemnifications, or advances aggregating more than $10,000 paid during the fiscal year to any Officer or Director under Article XIII.

Section 5. Corporate Seal. The Board of Directors may provide a corporate seal, which shall be in the form of a circle and shall have inscribed thereon the name of the Corporation, the date of its incorporation, and the word “California”.

Section 6. Waiver of Notice. Whenever any notices are required to be given under the provisions of the Nonprofit Corporation Act of the State of California, or under the provisions of the Articles of Incorporation of the Corporation, or these Bylaws, a waiver thereof in writing signed by the persons entitled to such notice, whether dated before or after the time stated herein, to the extent permitted by law, shall be deemed equivalent to the giving of such notice.

ARTICLE XVI

Amendment to Bylaws

These Bylaws may be amended at any regular meeting of the Board of Directors by a majority vote of the total voting membership of the Board of Directors, provided that the amendment has been submitted in writing at the previous regular meeting, or has been submitted in writing to the Directors at least thirty (30) days before such regular meeting.

Initial Adoption: August 24, 2015

Amended: May 11, 2016

Amended: February 6, 2017

Amended: October 28, 2019
## The Greater LA Education Foundation
### Statement of Financial Position
As of September 30, 2022

<table>
<thead>
<tr>
<th></th>
<th>Sep 30, 2022</th>
<th>Jun 30, 2022</th>
<th>Change</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>ASSETS</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Current Assets</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Bank Accounts</td>
<td>4,507,081</td>
<td>4,522,309</td>
<td>-15,227</td>
</tr>
<tr>
<td>Total Current Assets</td>
<td>4,507,081</td>
<td>4,522,309</td>
<td>-15,227</td>
</tr>
<tr>
<td>Fixed Assets</td>
<td>225</td>
<td>225</td>
<td>0</td>
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<tr>
<td>Other Assets</td>
<td></td>
<td></td>
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<tr>
<td>1600 Prepaid Expense</td>
<td>19,228</td>
<td>8,428</td>
<td>10,800</td>
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<tr>
<td>Total Other Assets</td>
<td>19,228</td>
<td>8,428</td>
<td>10,800</td>
</tr>
<tr>
<td><strong>TOTAL ASSETS</strong></td>
<td>4,526,534</td>
<td>4,530,961</td>
<td>-4,427</td>
</tr>
<tr>
<td><strong>LIABILITIES AND EQUITY</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Liabilities</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Current Liabilities</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accounts Payable</td>
<td>21,221</td>
<td>85,956</td>
<td>-64,734</td>
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<tr>
<td>Other Current Liabilities</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2120 Accrued Vacation</td>
<td>15,222</td>
<td>15,222</td>
<td>0</td>
</tr>
<tr>
<td>Total Other Current Liabilities</td>
<td>15,222</td>
<td>15,222</td>
<td>0</td>
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<tr>
<td>Total Current Liabilities</td>
<td>36,444</td>
<td>101,178</td>
<td>-64,734</td>
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<tr>
<td>Total Liabilities</td>
<td>36,444</td>
<td>101,178</td>
<td>-64,734</td>
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<tr>
<td>Equity</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>3120 Temporarily Restricted</td>
<td>3,312,911</td>
<td>3,312,911</td>
<td>0</td>
</tr>
<tr>
<td>3200 Unrestricted Net Assets</td>
<td>1,116,872</td>
<td>1,116,872</td>
<td>0</td>
</tr>
<tr>
<td>Net Revenue</td>
<td>60,307</td>
<td>60,307</td>
<td></td>
</tr>
<tr>
<td>Total Equity</td>
<td>4,490,091</td>
<td>4,429,783</td>
<td>60,307</td>
</tr>
<tr>
<td><strong>TOTAL LIABILITIES AND EQUITY</strong></td>
<td>4,526,534</td>
<td>4,530,961</td>
<td>-4,427</td>
</tr>
</tbody>
</table>
## The Greater LA Education Foundation
### Proposed FY23 Budget vs. FY23 Actuals
#### July 1, 2022 through September 30, 2022

<table>
<thead>
<tr>
<th>Revenue</th>
<th>Actual</th>
<th>Proposed FY23 Budget</th>
<th>Variance</th>
<th>% of Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>4100 Restricted Contributions</td>
<td>207,456</td>
<td>336,625</td>
<td>-129,169</td>
<td>62%</td>
</tr>
<tr>
<td>4200 Unrestricted Contributions</td>
<td>101,075</td>
<td>87,505</td>
<td>13,570</td>
<td>116%</td>
</tr>
<tr>
<td>4300 Admin Fees</td>
<td>0</td>
<td>3,750</td>
<td>-3,750</td>
<td>0%</td>
</tr>
<tr>
<td>4700 Event Revenue</td>
<td>31,500</td>
<td>40,500</td>
<td>-9,000</td>
<td>78%</td>
</tr>
<tr>
<td>4900 Inkind Contributions</td>
<td>5,000</td>
<td>5,000</td>
<td>0</td>
<td>0%</td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td>340,031</td>
<td>473,380</td>
<td>-133,349</td>
<td>72%</td>
</tr>
</tbody>
</table>

| Gross Profit             | 340,031| 473,380              | -133,349 | 72%         |

<table>
<thead>
<tr>
<th>Expenditures</th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>5000 Salaries and Related Expenses</td>
<td>177,808</td>
<td>219,328</td>
<td>-41,520</td>
<td>81%</td>
</tr>
<tr>
<td>5200 Inkind Expenses</td>
<td>0</td>
<td>5,000</td>
<td>-5,000</td>
<td>0%</td>
</tr>
<tr>
<td>6010 Books &amp; Publications</td>
<td>0</td>
<td>75</td>
<td>-75</td>
<td>0%</td>
</tr>
<tr>
<td>6100 Grant Disbursements</td>
<td>16,646</td>
<td>57,000</td>
<td>-40,354</td>
<td>29%</td>
</tr>
<tr>
<td>6280 Foundation Events</td>
<td>0</td>
<td>13,125</td>
<td>-13,125</td>
<td>0%</td>
</tr>
<tr>
<td>6290 Event Sponsorship</td>
<td>20,286</td>
<td>23,750</td>
<td>-3,464</td>
<td>85%</td>
</tr>
<tr>
<td>6300 Participant Incentives</td>
<td>5,500</td>
<td>6,025</td>
<td>-525</td>
<td>91%</td>
</tr>
<tr>
<td>6430 Office Supplies</td>
<td>1,730</td>
<td>2,000</td>
<td>-270</td>
<td>86%</td>
</tr>
<tr>
<td>6550 Computers/Software</td>
<td>2,812</td>
<td>7,000</td>
<td>-4,188</td>
<td>40%</td>
</tr>
<tr>
<td>7000 Contracted Services</td>
<td>25,000</td>
<td>54,475</td>
<td>-29,475</td>
<td>46%</td>
</tr>
<tr>
<td>7110 Printing and Copying</td>
<td>0</td>
<td>1,250</td>
<td>-1,250</td>
<td>0%</td>
</tr>
<tr>
<td>7120 Dues/Memberships/Subscriptions</td>
<td>885</td>
<td>1,500</td>
<td>-615</td>
<td>59%</td>
</tr>
<tr>
<td>7130 Postage/Delivery</td>
<td>239</td>
<td>250</td>
<td>-11</td>
<td>96%</td>
</tr>
<tr>
<td>7140 Telephone</td>
<td>525</td>
<td>1,250</td>
<td>-725</td>
<td>42%</td>
</tr>
<tr>
<td>7150 Website</td>
<td>224</td>
<td>500</td>
<td>-276</td>
<td>45%</td>
</tr>
<tr>
<td>7200 Professional Services</td>
<td>10,743</td>
<td>126,818</td>
<td>-116,075</td>
<td>8%</td>
</tr>
<tr>
<td>7250 Marketing &amp; Communication</td>
<td>702</td>
<td>750</td>
<td>-48</td>
<td>94%</td>
</tr>
<tr>
<td>7300 Conference/ Meetings</td>
<td>16,012</td>
<td>10,938</td>
<td>5,075</td>
<td>146%</td>
</tr>
<tr>
<td>7400 Travel</td>
<td>46</td>
<td>500</td>
<td>-454</td>
<td>9%</td>
</tr>
<tr>
<td>7600 Insurance</td>
<td>0</td>
<td>2,750</td>
<td>-2,750</td>
<td>0%</td>
</tr>
<tr>
<td>7710 Registration, License &amp; Permits</td>
<td>0</td>
<td>250</td>
<td>-250</td>
<td>0%</td>
</tr>
<tr>
<td>7760 Bank Fees</td>
<td>546</td>
<td>550</td>
<td>-4</td>
<td>99%</td>
</tr>
<tr>
<td>8000 Co-Investment Projects</td>
<td>20</td>
<td>20</td>
<td>-20</td>
<td></td>
</tr>
<tr>
<td><strong>Total Expenditures</strong></td>
<td>279,724</td>
<td>535,083</td>
<td>-255,359</td>
<td>52%</td>
</tr>
</tbody>
</table>

| Net Operating Revenue    | 60,307 | -61,703              | 122,010  | -98%        |

| Other Expenditures       | 0      |                      |          |             |
| 8010 Depreciation        | 0      |                      |          |             |
| **Total Other Expenditures** | 0   | 0                    | -        | 0           |

| Net Other Revenue        | 0      | 0                    | 0        |

| Net Revenue              | 60,307 | -61,703              | 122,010  | -98%        |
### The Greater LA Education Foundation

**Projected Cash Flow**

**FY23**

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Beginning Cash Balance 7/1/2022</strong></td>
<td>4,522,259</td>
</tr>
<tr>
<td><strong>Revenue</strong></td>
<td></td>
</tr>
<tr>
<td>4100 Restricted Contributions</td>
<td>1,231,500</td>
</tr>
<tr>
<td>4200 Unrestricted Contributions</td>
<td>350,020</td>
</tr>
<tr>
<td>4300 Admin Fees (Unrestricted)</td>
<td>115,000</td>
</tr>
<tr>
<td>4700 Event Revenue</td>
<td>162,000</td>
</tr>
<tr>
<td>4900 Inkind Contributions</td>
<td>20,000</td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td>1,878,520</td>
</tr>
<tr>
<td><strong>Gross Profit</strong></td>
<td>1,878,520</td>
</tr>
<tr>
<td><strong>Expenditures</strong></td>
<td></td>
</tr>
<tr>
<td>5000 Salaries and Related Expenses</td>
<td>877,311</td>
</tr>
<tr>
<td>5200 Inkind Expenses</td>
<td>20,000</td>
</tr>
<tr>
<td>6010 Books &amp; Publications</td>
<td>300</td>
</tr>
<tr>
<td>6100 Grant Disbursements</td>
<td>923,000</td>
</tr>
<tr>
<td>6280 Foundation Events</td>
<td>52,500</td>
</tr>
<tr>
<td>6290 Event Sponsorship</td>
<td>95,000</td>
</tr>
<tr>
<td>6300 Participant Incentives</td>
<td>24,100</td>
</tr>
<tr>
<td>6430 Office Supplies</td>
<td>8,000</td>
</tr>
<tr>
<td>6550 Computers/Software</td>
<td>28,000</td>
</tr>
<tr>
<td>7000 Contracted Services</td>
<td>217,900</td>
</tr>
<tr>
<td>7110 Printing and Copying</td>
<td>2,500</td>
</tr>
<tr>
<td>7120 Dues/Memberships/Subscriptions</td>
<td>6,000</td>
</tr>
<tr>
<td>7130 Postage/Delivery</td>
<td>1,000</td>
</tr>
<tr>
<td>7140 Telephone</td>
<td>5,000</td>
</tr>
<tr>
<td>7150 Website</td>
<td>2,000</td>
</tr>
<tr>
<td>7200 Professional Services</td>
<td>507,272</td>
</tr>
<tr>
<td>7250 Marketing &amp; Communication</td>
<td>3,000</td>
</tr>
<tr>
<td>7300 Conference/ Meetings</td>
<td>15,000</td>
</tr>
<tr>
<td>7400 Travel</td>
<td>14,063</td>
</tr>
<tr>
<td>7600 Insurance</td>
<td>11,000</td>
</tr>
<tr>
<td>7710 Registration, License &amp; Permits</td>
<td>1,000</td>
</tr>
<tr>
<td>7760 Bank Fees</td>
<td>1,500</td>
</tr>
<tr>
<td><strong>Total Expenditures</strong></td>
<td>2,815,446</td>
</tr>
<tr>
<td><strong>Net Revenue</strong></td>
<td>(936,926)</td>
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</tbody>
</table>
# The Greater LA Education Foundation
## Proposed FY23 Budget

<table>
<thead>
<tr>
<th>Revenue</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>4100 Restricted Contributions</td>
<td>1,635,375</td>
</tr>
<tr>
<td>4200 Unrestricted Contributions</td>
<td>350,020</td>
</tr>
<tr>
<td>4300 Admin Fees (Unrestricted)</td>
<td>164,247</td>
</tr>
<tr>
<td>4700 Event Revenue</td>
<td>162,000</td>
</tr>
<tr>
<td>4900 Inkind Contributions</td>
<td>20,000</td>
</tr>
<tr>
<td><strong>Total Revenue</strong></td>
<td><strong>2,331,642</strong></td>
</tr>
</tbody>
</table>

| Gross Profit              | 2,331,642  |

<table>
<thead>
<tr>
<th>Expenditures</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>5000 Salaries and Related Expenses</td>
<td>877,311</td>
</tr>
<tr>
<td>5200 Inkind Expenses</td>
<td>20,000</td>
</tr>
<tr>
<td>6010 Books &amp; Publications</td>
<td>300</td>
</tr>
<tr>
<td>6100 Grant Disbursements</td>
<td>923,000</td>
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<tr>
<td>6280 Foundation Events</td>
<td>52,500</td>
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<tr>
<td>6290 Event Sponsorship</td>
<td>95,000</td>
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<td>6300 Participant Incentives</td>
<td>24,100</td>
</tr>
<tr>
<td>6430 Office Supplies</td>
<td>8,000</td>
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<tr>
<td>6550 Computers/Software</td>
<td>28,000</td>
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<tr>
<td>7000 Contracted Services</td>
<td>217,900</td>
</tr>
<tr>
<td>7110 Printing and Copying</td>
<td>2,500</td>
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<td>7120 Dues/Memberships/Subscriptions</td>
<td>6,000</td>
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<tr>
<td>7130 Postage/Delivery</td>
<td>1,000</td>
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<td>7140 Telephone</td>
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<tr>
<td>7200 Professional Services</td>
<td>507,272</td>
</tr>
<tr>
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<td>3,000</td>
</tr>
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<td>7300 Conference/ Meetings</td>
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<tr>
<td>7400 Travel</td>
<td>14,063</td>
</tr>
<tr>
<td>7600 Insurance</td>
<td>11,000</td>
</tr>
<tr>
<td>7710 Registration, License &amp; Permits</td>
<td>1,000</td>
</tr>
<tr>
<td>7760 Bank Fees</td>
<td>1,500</td>
</tr>
<tr>
<td><strong>Total Expenditures</strong></td>
<td><strong>2,815,445</strong></td>
</tr>
</tbody>
</table>

| Net Revenue               | (483,803)  |
### Acceptance of Funds: July 1, 2022 through September 30, 2022

<table>
<thead>
<tr>
<th>Project</th>
<th>Funder</th>
<th>Amount</th>
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<tbody>
<tr>
<td>General Support</td>
<td>Amazon Smile</td>
<td>$ 5.39</td>
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<tr>
<td>General Support</td>
<td>Amazon Smile</td>
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<tr>
<td>Migrant Education Scholarships</td>
<td>Clickandpledge.com</td>
<td>$ 23.30</td>
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<tr>
<td>CFF/LACAN</td>
<td>College Futures Foundation</td>
<td>$ 200,000.00</td>
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<tr>
<td>General Support</td>
<td>Joseph Drown Foundation</td>
<td>$ 100,000.00</td>
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<tr>
<td>Teacher of the Year</td>
<td>California Credit Union</td>
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<tr>
<td>Superintendents Professional Collaborative Conference</td>
<td>California Teachers Association</td>
<td>$ 5,000.00</td>
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<tr>
<td>Superintendents Professional Collaborative Conference</td>
<td>Amazon Web Services</td>
<td>$ 9,600.80</td>
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<tr>
<td>EL-WIN</td>
<td>Philanthropic Ventures</td>
<td>$ 3,278.80</td>
</tr>
<tr>
<td>General Support</td>
<td>Los Angeles Athletic Club</td>
<td>$ 1,000.00</td>
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<tr>
<td>CCU/LACOE Wellbeing Fest</td>
<td>California Credit Union</td>
<td>$ 2,500.00</td>
</tr>
<tr>
<td>Teacher of the Year Grants</td>
<td>Great Public Schools Now</td>
<td>$ 2,500.00</td>
</tr>
<tr>
<td>Superintendents Professional Collaborative Conference</td>
<td>Elevo Learning</td>
<td>$ 2,399.45</td>
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<tr>
<td>Migrant Education Scholarships</td>
<td>Clickandpledge.com</td>
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<tr>
<td>109 Spelling Bee</td>
<td>LACOE Payroll Deductions</td>
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<tr>
<td>201 Migrant Ed Scholarships</td>
<td>LACOE Payroll Deductions</td>
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<tr>
<td>202 AcaDeca Scholar/Recognition</td>
<td>LACOE Payroll Deductions</td>
<td>$ 20.00</td>
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<tr>
<td>203 African American Scholar.</td>
<td>LACOE Payroll Deductions</td>
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</tr>
<tr>
<td>206 SARB/S Abrams Scholarships</td>
<td>LACOE Payroll Deductions</td>
<td>$ 20.00</td>
</tr>
<tr>
<td>210 IPoly Student Scholarships</td>
<td>LACOE Payroll Deductions</td>
<td>$ 60.00</td>
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<tr>
<td>506 GAIN/Particip Support Serv.</td>
<td>LACOE Payroll Deductions</td>
<td>$ 166.00</td>
</tr>
<tr>
<td>509 Special Ed Student Needs</td>
<td>LACOE Payroll Deductions</td>
<td>$ 50.00</td>
</tr>
<tr>
<td>513 RTSA - General Needs</td>
<td>LACOE Payroll Deductions</td>
<td>$ 20.00</td>
</tr>
<tr>
<td>515 Ed Programs General Fund</td>
<td>LACOE Payroll Deductions</td>
<td>$ 100.00</td>
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<tr>
<td>517 Outdoor/Marine Science</td>
<td>LACOE Payroll Deductions</td>
<td>$ 70.00</td>
</tr>
<tr>
<td>General Support</td>
<td>LACOE Payroll Deductions</td>
<td>$ 341,985.66</td>
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</tbody>
</table>

Total $ 341,985.66
## Board of Directors Meeting Calendar
### 2022-23

<table>
<thead>
<tr>
<th>MEETING</th>
<th>DAY</th>
<th>DATE</th>
<th>TIME</th>
<th>LOCATION</th>
</tr>
</thead>
<tbody>
<tr>
<td>EXECUTIVE COMMITTEE MEETING</td>
<td>Tuesday</td>
<td>November 1</td>
<td>1:00 pm - 2:00 pm</td>
<td>Virtual</td>
</tr>
<tr>
<td>BOARD OF DIRECTORS MEETING</td>
<td>Thursday</td>
<td>November 17</td>
<td>1:30 pm - 3:30 pm</td>
<td>Virtual</td>
</tr>
<tr>
<td>EXECUTIVE COMMITTEE MEETING</td>
<td>Monday</td>
<td>January 30</td>
<td>1:00 am - 2:00 pm</td>
<td>TBD</td>
</tr>
<tr>
<td>BOARD OF DIRECTORS MEETING</td>
<td>Wednesday</td>
<td>February 15</td>
<td>1:00 pm - 3:00 pm</td>
<td>TBD</td>
</tr>
<tr>
<td>EXECUTIVE COMMITTEE MEETING</td>
<td>Wednesday</td>
<td>May 3</td>
<td>1:30 pm – 2:30 pm</td>
<td>TBD</td>
</tr>
<tr>
<td>BOARD OF DIRECTORS MEETING</td>
<td>Wednesday</td>
<td>May 17</td>
<td>1:30 pm - 3:30 pm</td>
<td>TBD</td>
</tr>
<tr>
<td>EXECUTIVE COMMITTEE MEETING</td>
<td>Thursday</td>
<td>August 3</td>
<td>1:00 pm – 2:00 pm</td>
<td>TBD</td>
</tr>
<tr>
<td>BOARD OF DIRECTORS MEETING</td>
<td>Thursday</td>
<td>August 17</td>
<td>1:00 pm - 3:00 pm</td>
<td>TBD</td>
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</tbody>
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